

A. For Equity Issues

Sr. No.	Name of the issue:	Bhatia Communications & Retail (India) Limited				
1	Type of issue	Initial Public Offering (IPO) on SME Platform				
		Source: Prospectus of the Company				
2	Issue size	Rs. 2475.00 Lakhs				
		Source: Prospectus of the Company				
3	Grade of issue alongwith name of the rating agency	Since the issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing a IPO Grading agency.				
		Source: Prospectus of the Company				
4	Subscription level (number of times)	1.105				
		Source: Final post-issue report				
5	QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges					
	(i) allotment in the issue	NIL				
	(ii) at the end of the 1st Quarter immediately after the listing of the issue	NIL				
	(i) at the end of 1st FY (2017-18)	Not Available				
	(ii) at the end of 2nd FY (2018-19)	Not Available				
	(iii) at the end of 3rd FY (2019-20)	Not Available				
		Source: BSE(SHP)				
6	Financials of the issuer (as per the annual financial results submitted to stock exchange)					
		(Rs. in lakhs)				
	Parameters	1st FY (2017-18)	2nd FY (2018-19)*	3rd FY (2019-20)*		
	Income from operations	16701.98	Not Available	Not Available		
	Net Profit for the period	357.57				
	Paid-up equity share capital	625.76				
	Reserves excluding revaluation reserves	2197.61				
		Source: BSE				
		* As Company got Listed on February 21, 2018 Financials Data for the next two years i.e Financial Year 2018-19 & 2019-20 not available.				
7	Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST) Regulations, 2011) or infrequently traded/ delisted/ suspended by any stock exchange, etc.)					
	(i) at the end of 1st FY (2017-18)	Frequently Traded				
	(ii) at the end of 2nd FY (2018-19)	-				
	(iii) at the end of 3rd FY (2019-20)	-				
		Source: NSE				
8	Change, if any, in directors of issuer from the disclosures in the offer document					
	Particulars	Name of Director	Appointed/Resigned			
	(i) at the end of 1st FY (2017-18)	No Change				
	(ii) at the end of 2nd FY (2018-19)	-				
	(iii) at the end of 3rd FY (2019-20)	-				
		Source: MCA				
9	Status of implementation of project/ commencement of commercial production					
		(Rs. In Lakhs)				
	Particulars	(i) as disclosed in the offer document	Already Incurred	(ii) Actual Implementation up to F.Y. 2017-18	Actual Implementation up to F.Y. 2018-19	(iii) Reasons for delay in implementation, if any
	Funding of working capital requirements of the Company	1550.00	-	1365.00	185.00	Not Applicable
	General Corporate Purpose	500.00	-	200.00	300.00	
	Issue Expenses	50.00	8.63	41.37	-	
10	Status of utilization of issue proceeds					

Expenditure Items	(i) as disclosed in the offer document	Already Incurred	(ii) Actual Utilisation in Fiscal Year 2017-18	(ii) Actual Utilisation in Fiscal Year 2018-19	Total	(iii) Reasons for delay in implementation, if any
Funding of working capital requirements of the Company	1550.00	-	639.07	910.93	1550.00	Delay in Open new stores in surat
General Corporate Purpose	500.00	-	240.27	259.73	500.00	No Delay
Issue Expenses	50.00	8.63	41.37	0.00	50.00	
TOTAL					1170.66	

Source: Financial Results of the company

11	Comments of monitoring agency	Not Applicable as the issue size was less than Rs. 500 crores
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12	Price- related data	
	Issue price (Rs):	Rs. 150/-

Price parameters	At close of listing day (February 21, 2018)	At close of 30th calendar day from listing day (March 22, 2018)	At close of 90th calendar day from listing day (May 21, 2018)	As at the end of 1st FY after the listing of the issue (2017-18)		
				Closing price (as on 28.03.18)	High (during the FY) (as on 26.02.18)	Low (during the FY) (as on 07.03.18)
Market Price (BSE)	150.10	150	173.1	154.50	157.00	149.40
Index (of the Designated Stock Exchange): Sensex	33,844.86	33,006.27	34,616.13	32,968.68	34,488.39	32,991.14
Sectoral Index *	20,920.09	21,655.90	21,101.48	22,261.90	21,268.67	21,043.46

Source: BSE (* BSE Consumer Durable Index)

Note: 1. Where the 30th day / 90th day / March 31 of a particular year falls on a BSE trading holiday, the immediately following trading day has been considered.

2. Where the 30th day / 90th day / March 31 of a particular year falls on the day when there is no trade in equity share of the Company, preceding trading day has been considered.

13	Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)
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Accounting ratio	Name of company	As disclosed in the offer document (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009) as on March 31, 2017	At the end of 1st FY (2017-18)#	At the end of 2nd FY (2018-19)#	At the end of 3rd FY (2019-20) #
EPS (Basic & before Extraordinary Items)	Issuer: Bhatia Communications & Retail (India) Limited	9.27	7.14	N.A.	N.A.
	Peer Group:	-			
	Vmart Limited	21.88	42.94	N.A.	N.A.
	V2 Retail Limited	5.21	9.62	N.A.	N.A.
	Trent Limited	3.22	2.62	N.A.	N.A.
	Industry Avg:	10.10	18.39	N.A.	N.A.
P/E	Issuer: Bhatia Communications & Retail (India) Limited	17.36	21.64	N.A.	N.A.
	Peer Group:	-			
	Vmart Limited	74.99	44.13	N.A.	N.A.
	V2 Retail Limited	89.62	43.39	N.A.	N.A.
	Trent Limited	104.77	132.12	N.A.	N.A.
	Industry Avg:	89.79	73.21	N.A.	N.A.
RoNW (%)	Issuer: Bhatia Communications & Retail (India) Limited	13.46	12.66	N.A.	N.A.
	Peer Group:	-			
	Vmart Limited	14.62	22.45	N.A.	N.A.
	V2 Retail Limited	3.69	11.30	N.A.	N.A.
	Trent Limited	6.94	5.49	N.A.	N.A.
	Industry Avg:	8.42	13.08	N.A.	N.A.
NAV per share based on balance sheet	Issuer: Bhatia Communications & Retail (India) Limited	68.90	45.12	N.A.	N.A.
	Peer Group:	-			
	Vmart Limited	149.62	191.98	N.A.	N.A.
	V2 Retail Limited	122.03	80.76	N.A.	N.A.
	Trent Limited	463.70	480.31	N.A.	N.A.
	Industry Avg:	107.01	251.02	N.A.	N.A.

Sourced from the Annual Report of the Company for the relevant fiscal year except for share price information which has been sourced from BSE website. Key ratios for the Company have been calculated on the basis of consolidated financial information as follows: (i) EPS - Fully diluted EPS as reported by the Company in its Annual Report

(ii) P/E is computed based on the closing price of the shares of the Company as on the fiscal year end (on Bombay Stock Exchange) divided by the EPS for the year as reported in the annual report / company filings

(iii) Return on Net Worth = Net profit/(loss) after tax / Networth*100; based on annual report / company filings of the Company

(iv) *Net Asset Value per Equity Share = Networth / Number of equity shares outstanding at the end of the year; based on annual report / company filings of the Company*

Note : Industry average has been calculated by taking the average of peer group companies.

14 Any other material information	Nil
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